



SAMUEL L. JONES  
MAYOR

# CITY OF MOBILE

August 31, 2009

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**Mr. Andrew McGilvray**  
**Executive Secretary**  
**Foreign-Trade Zones Board**  
**U.S. Department of Commerce**  
**1401 Constitution Ave., NW**  
**Room 2111**  
**Washington, DC 20230**

Re: Intent to appear at public hearing – Docket No. 51-2008

**Dear Mr. McGilvray:**

As the Mayor of the City of Mobile, Grantee of Foreign-Trade Zone No. 82, I would like to notify you that I will make a brief public statement at the public hearing to be held on September 10, 2009.

I intend to make several points that can be summarized as follows:

- Much of the opposition to the approval of the ThyssenKrupp application is the result of the misconception that approval of the application would give ThyssenKrupp an advantage that would be exclusive of other U.S.-based steel producers.
- Approval of the ThyssenKrupp application will establish a precedent that will be available to the entire U.S.-based steel producing industry.
- The only real question that the ThyssenKrupp application puts before the Foreign-Trade Zones Board is: Should U.S.-based steel producers continue to have their margins suppressed by Customs duty costs related to imported alloys?
- Because the pricing of steel products is a function of market conditions, the Board's decision – whether approval or denial – will not affect market share. The Board's action will, however, affect operating margins, not only for ThyssenKrupp, but for all U.S.-based steel producers.

Mr. Andrew McGilvray  
Executive Secretary  
Foreign-Trade Zones Board  
U.S. Department of Commerce  
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I believe that my remarks should require no more than five minutes to deliver.

Sincerely,

A handwritten signature in dark ink, appearing to read "Samuel L. Jones", written over a light blue horizontal line.

Samuel L. Jones  
Mayor

SLJ/jb